

## CHECKLIST FOR SELLING YOUR HOME

You can significantly influence the selling price of your house by preparing it and your property before putting it on the market!

Here are suggestions to improve a buyer's first impression of your home. Review the checklist now, before every open house showing, and before photos are taken.

Check to see exactly what the camera will "see". By all means, look carefully at walls, floors, and ceilings for signs of wear marks or need for repainting or wallpapering. And, don't forget to look at trim, including doors and windows.

	<b>CURB APPEAL: Property Seen From The Street</b>		<b>KITCHEN:</b>
	Healthy, weed-free, neatly cut, trimmed lawn		Paint walls, ceiling, trim white or light color, or
	Shrubs trimmed neatly		Wallpaper with small pattern and light colors
	Trees, shrubs trimmed to not touch the house		Remove wax, scrub, re-polish floors
	Sealed black-top driveway		Wash, wipe down, wax cabinet/appliances
	Weed-free driveway, front walk, shrub areas		Thoroughly clean range, ovens
	<b>HOUSE EXTERIOR: Front View From The Street</b>		Clean out refrigerator and wash interior
	Recently painted siding		Empty dishwasher, clean around controls
	Recently painted, touched up trim		Check operation of <b>all</b> appliances
	Repair, repaint fences, gates		Neatly arrange and display dishes in cabinets
	Clean, align gutters, down spouts		Reorganize and clean out cabinets and drawers
	Wash, align shutters		Clear all clutter from counter tops
	Wash all windows, storms, screens		Check to see that drawers/doors open easily
	<b>FRONT DOOR ENTRANCE AREA: Exterior</b>		Wash or replace curtains
	Clean, wash, scrub front steps, porch as needed		Clean or put away pet feeding, watering dishes
	Check front doorbell and bell light		<b>BATHS:</b>
	Replace welcome mat		Paint or wallpaper using light colors
	Paint or wash storm door, lubricate hinges		Scrub tile, bleach, repair grout
	Polish brass door lockset and brass hinges		Check to see that drawers/doors open easily
	Clean and wash front door tread		Clean, polish floor as appropriate
	<b>FRONT DOOR ENTRANCE AREA: Interior</b>		Clean out medicine cabinet, wash inside and out
	Clear interior entry area or foyer of all clutter		Seal around tubs and showers
	Reduce volume, clutter in the front hall closet		Check for evidence of water at toilet base
	Clean and polish the front entry floor		Replace old toilet seats
	Wash, polish and replace bulbs in light fixture		Replace shower window curtains
	Remove fingerprints, scuff marks on trim, walls		Buy a set of new, color coordinated bath linens
	Paint to lighten and refresh entrance area		<b>LAUNDRY:</b>
	<b>LIVING - FAMILY - DINING ROOMS:</b>		Check operation of appliances and clean them
	Repaint or touch up walls, ceiling and trim		Clean, organize laundry area, remove clothes
	Repair or replace damaged molding, trim		Provide adequate (bright) light to area
	Remove electric Plates, clean and replace		<b>GENERAL:</b>
	Refinish, clean, wax hardwood and vinyl floors		Remove clutter, papers, unnecessary items
	Shampoo carpeting		Replace burned-out bulbs throughout the house
	<b>BEDROOMS:</b>		Remove cobwebs from ceilings, corners
	Repaint, repaper, touch up walls, trim, ceiling		Remove paint splash on tile, floor, cabinets
	Replace or clean drapes, bedspread, accessories		Wash, polish all door hardware, handrails
	Shampoo carpet or clean, polish floors		Reorganize, clean-out all closets
	Organize, clean out, tidy all closets		Replace switches, outlets that don't work
	Clear off top surfaces of all bedroom furniture		Replace or rejuvenate pillows, accessories
	Put all clothing away, out of sight		Clean out, sweep, organize garage or carports