



## CHECKLIST FOR SELLING YOUR HOME

You can significantly influence the selling price of your house by preparing it and your property before putting it on the market!

Here are suggestions to improve a buyer's first impression of your home. Review the checklist now, before every open house showing, and before photos are taken.

Check to see exactly what the camera will "see". By all means, look carefully at walls, floors, and ceilings for signs of wear marks or need for repainting or wallpapering. And, don't forget to look at trim, including doors and windows.

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|--|---|--|---|
|  | <b>CURB APPEAL: Property Seen From The Street</b> |  | <b>KITCHEN:</b>                                     |
|  | Healthy, weed-free, neatly cut, trimmed lawn      |  | Paint walls, ceiling, trim white or light color, or |
|  | Shrubs trimmed neatly                             |  | Wallpaper with small pattern and light colors       |
|  | Trees, shrubs trimmed to not touch the house      |  | Remove wax, scrub, re-polish floors                 |
|  | Sealed black-top driveway                         |  | Wash, wipe down, wax cabinet/appliances             |
|  | Weed-free driveway, front walk, shrub areas       |  | Thoroughly clean range, ovens                       |
|  | <b>HOUSE EXTERIOR: Front View From The Street</b> |  | Clean out refrigerator and wash interior            |
|  | Recently painted siding                           |  | Empty dishwasher, clean around controls             |
|  | Recently painted, touched up trim                 |  | Check operation of <b>all</b> appliances            |
|  | Repair, repaint fences, gates                     |  | Neatly arrange and display dishes in cabinets       |
|  | Clean, align gutters, down spouts                 |  | Reorganize and clean out cabinets and drawers       |
|  | Wash, align shutters                              |  | Clear all clutter from counter tops                 |
|  | Wash all windows, storms, screens                 |  | Check to see that drawers/doors open easily         |
|  | <b>FRONT DOOR ENTRANCE AREA: Exterior</b>         |  | Wash or replace curtains                            |
|  | Clean, wash, scrub front steps, porch as needed   |  | Clean or put away pet feeding, watering dishes      |
|  | Check front doorbell and bell light               |  | <b>BATHS:</b>                                       |
|  | Replace welcome mat                               |  | Paint or wallpaper using light colors               |
|  | Paint or wash storm door, lubricate hinges        |  | Scrub tile, bleach, repair grout                    |
|  | Polish brass door lockset and brass hinges        |  | Check to see that drawers/doors open easily         |
|  | Clean and wash front door tread                   |  | Clean, polish floor as appropriate                  |
|  | <b>FRONT DOOR ENTRANCE AREA: Interior</b>         |  | Clean out medicine cabinet, wash inside and out     |
|  | Clear interior entry area or foyer of all clutter |  | Seal around tubs and showers                        |
|  | Reduce volume, clutter in the front hall closet   |  | Check for evidence of water at toilet base          |
|  | Clean and polish the front entry floor            |  | Replace old toilet seats                            |
|  | Wash, polish and replace bulbs in light fixture   |  | Replace shower window curtains                      |
|  | Remove fingerprints, scuff marks on trim, walls   |  | Buy a set of new, color coordinated bath linens     |
|  | Paint to lighten and refresh entrance area        |  | <b>LAUNDRY:</b>                                     |
|  | <b>LIVING - FAMILY - DINING ROOMS:</b>            |  | Check operation of appliances and clean them        |
|  | Repaint or touch up walls, ceiling and trim       |  | Clean, organize laundry area, remove clothes        |
|  | Repair or replace damaged molding, trim           |  | Provide adequate (bright) light to area             |
|  | Remove electric Plates, clean and replace         |  | <b>GENERAL:</b>                                     |
|  | Refinish, clean, wax hardwood and vinyl floors    |  | Remove clutter, papers, unnecessary items           |
|  | Shampoo carpeting                                 |  | Replace burned-out bulbs throughout the house       |
|  | <b>BEDROOMS:</b>                                  |  | Remove cobwebs from ceilings, corners               |
|  | Repaint, repaper, touch up walls, trim, ceiling   |  | Remove paint splash on tile, floor, cabinets        |
|  | Replace or clean drapes, bedspread, accessories   |  | Wash, polish all door hardware, handrails           |
|  | Shampoo carpet or clean, polish floors            |  | Reorganize, clean-out all closets                   |
|  | Organize, clean out, tidy all closets             |  | Replace switches, outlets that don't work           |
|  | Clear off top surfaces of all bedroom furniture   |  | Replace or rejuvenate pillows, accessories          |
|  | Put all clothing away, out of sight               |  | Clean out, sweep, organize garage or carports       |